

NATIONAL BROKERS LIMITED

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TEA MARKET REPORT – Sale 48 held on Tuesday 15th April, 2025

CTC LEAF: 42,007 packages of tea on offer met with a selective demand.

BROKENS/FANNINGS: Demand pattern was similar to last with only a few teas selling around last levels. Withdrawals continued to be heavy owing to no bids.

DUST : 2,687 packages of tea on offer continued to meet with a limited demand. Only a few Dusts sold at around last levels with heavy withdrawals. Blenders lent good support with fair interest from the Loose tea buyers.

COMMENTS: This was the pen-ultimate sale of the season where offerings comprised of reprinted teas which

continued to meet with a limited demand. However, a larger weight of New Season teas were on offer which again attracted good interest from both Blenders and Loose tea buyers. The better varieties ranged between Tk.300/- and Tk.350/- whilst their Medium varieties fetched between Tk.240/- and Tk.280/-.

Dusts also saw huge withdrawals.

Our Catalogue: (Sale 48) Avg : Tk 200.31, Sold 31.11% ,
(Sale 47) Avg : Tk 175.88, Sold 29.22%

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Best	NQTA	NQTA	Best	NQTA	NQTA	PD	245	165-238
Good	NQTA	NQTA	Good	NQTA	NQTA	RD	160	160-269
Medium	165-170	165-175	Medium	165-170	165-175	D	160-168	160-260
Plain	160-165	160-165	Plain	160-165	160-165	CD	170-206	225-288
BLF	160 nom	160 nom	BLF	160 nom	160 nom	BLF	232	160

Exchange Rates 15th April, 2025 Sterling Pound 159.6716 Dollar: Tk. 121.0000

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	*Saif	BOP	20	185/-	Ispahani
Fannings	*NBCTI	PF	53	180/-	Ispahani
Clonal Brokens	Maitri	GBOP	10	165/-	Meghna
Clonal Fannings	*Madhupur	PF(BT1)	40	180/-	Ispahani
D (incl.Clone)	*MR Khan a/c Dakshingul	D	10	168/-	Pop
CD (incl.Clone)	*MR Khan a/c Dakshingul	CD	10	206/-	Pop

* Above price(s) realised in our catalogue

A few New Season: 2025-2026 Top prices

GBOP : Otterbagh & I.nugger Tk.365/-, *Luskerpore Tk.356/-, Karimpore Tk.326/-, Habibnagar Tk.327/-, *Balisera Tk.308/-, PF: *Balisera/*Luskerpore Tk.310/-, GBOP(C): Ruthna Tk.361/-, Ootterbagh & I.nugger Tk.359/-, *Dildarpur Tk.351/-, GOF(C): Ootterbagh & I.nugger Tk.344/-, PF(C) : Otterbagh I.nugger Tk.318, OF(C): *Dildarpur 330/-.

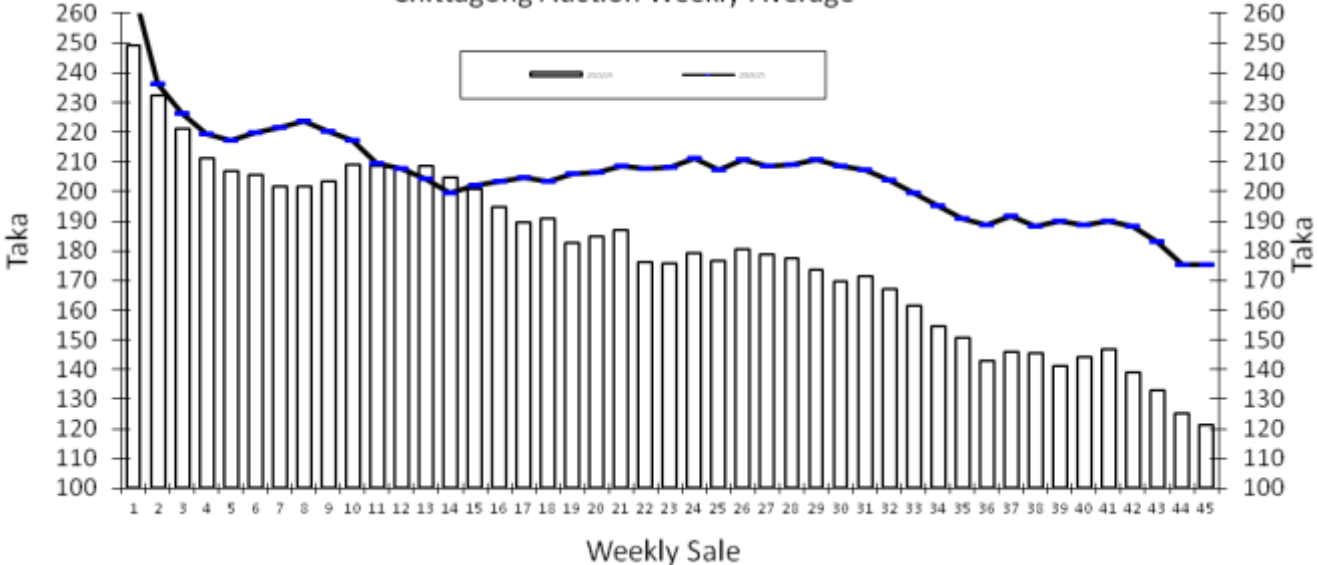
Offerings

This Sale (Sale 48)					Next Sale (Sale 49)			
Season 2024-25			Season 2023-24		Season 2024-25		Season 2023-24	
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	42,007	2,096,149.3	21,615	1,078,588.5	Catalogue not yet closed.		11,586	578,141.4
Dust	2,687	134,081.3	5,599	279,390.1			5,361	267,513.9
Total	44,694	2,230,230.6	27,214	1,357,978.6			16,947	845,655.3

Chittagong Auction Average - Sale 47

(Season 2024/25): Tk 181.30 & (Season 2023/24): Tk 95.39 & (Season 2022/23) : No Sale

Chittagong Auction Weekly Average



Quantities of Teas Sold & Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2023/24		Season 2024/25		Season 2023/24		Season 2024/25		(+/-) Season 2023/24			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	996,515.1	93.37	393,560.2	169.95	73,279,928.6	77.5%	169.19	64,587,541.6	79.45%	201.44	-8,692,387.0	32.25
CTC DUST	276,432.8	102.42	41,245.1	186.75	19,154,001.4	22.5%	193.63	16,936,892.2	20.28%	219.09	-2,217,109.2	25.46
Sub-Total	1,272,947.9	95.34	434,805.30	171.54	92,433,930.0	99.9%	174.25	81,524,433.8	99.73%	205.11	-10,909,496.2	30.86
Orthodox	0.0	0.00	0.0	0.00	499.0	0.0%	850.00	406.1	0.00%	1,088.50	-92.9	238.50
Total	1,272,947.9	95.34	434,805.3	171.54	92,434,429.0	99.9%	174.25	81,524,840.0	99.73%	205.11	-10,909,589.1	30.86
Green Tea	0.0	0.00	11724.7	215.03	3,887.0	0.0%	749.37	26,265.7	0.00%	454.67	22,378.7	-294.70
Olong Tea	0.0	0.00	0.0	0.00	7.0	0.0%	1,250.00	0.0	0.00%	0.00	-7.0	-1,250.00
Yellow Tea	0.0	0.00	0.0	0.00	20.5	0.0%	1,250.00	49.1	0.00%	1,228.71	28.6	-21.29
White Tea	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	2.0	0.00%	2,703.00	2.0	2,703.00
Total	1,272,947.9	95.34	446,530.0	172.68	92,438,344.2	99.9%	174.27	81,551,156.8	99.74%	205.20	-10,887,187.5	30.93
Other (s)	1,147.9	95.59	117,712.3	213.98	218,348.8	0.1%	116.58	900,064.5	0.26%	140.93	681,715.7	24.35
G.Total	1,274,095.8	95.34	564,242.3	181.30	92,656,693.0	100.0%	174.14	82,451,221.3	100%	204.49	-10,205,471.8	30.35

Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2023/24		Season 2024/25		Season 2023/24		Season 2024/25		(+/-) Season 2023/24			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	117,908.0	75.13	0.0	0.00	716,781.7	0.02%	78.49	64,054.0	0.27%	178.59	-652,727.7	100.10
Internal	1,156,187.8	97.40	564,242.3	181.30	91,939,911.3	99.98%	174.89	82,387,167.3	99.73%	204.51	-9,552,744.1	29.62
Grand Total	1,274,095.8	95.34	564,242.3	181.30	92,656,693.0	100%	174.14	82,451,221.3	100%	204.49	-10,205,471.8	30.35

Crop of Major Tea Producing & Exporting Countries

Country	Month	For the Month				Up to Month			
		2022	2023	2024	(+/-) 2023	2022	2023	2024	(+/-) 2023
Bangladesh	December	7.78	7.79	6.37	-1.4	93.83	102.95	93.04	-9.91
North India	December	48.0	66.27	11.09	-55.2	1110.4	1,157.0	1,057.98	-99.00
South India	December	14.4	18.12	18.30	0.2	230.1	236.68	226.8	-9.88
All India	December	65.8	84.39	29.39	-55.0	1340.5	1393.66	1284.78	-108.88
Sri Lanka	December	19.5	19.80	21.71	1.9	251.5	256.04	262.15	6.11
Kenya	December	52.5	55.30	54.33	-1.0	535.0	570.3	598.47	28.21

Source: Bangladesh Tea Board and International Tea Committee's Monthly Statistical Bulletin

OTHER MARKETS

COONOOR SALE 15- 15th APRIL, 2025

DEMAND: Good demand at irregular prices around last levels. MARKET: - The total CTC leaf teas sold this week was 91.31 (857597.59kgs) of the total offering of 939169.53Kgs.BEST:- Best liquoring teas met with good demand and prices were irregular closely following quality. Local and Regional packagers continued to be fairly active. GOOD:- Larger broken sold at irregular prices with the top end appreciated on quality whilst the others settling at barely steady to easier levels, other grades sold barely steady to easier especially at the top end, smaller broken sold at firm to dearer rates at the bottom end whilst the top end sold easier. Regional packagers, upcountry buyers were active along with some local buyers. BETTER MEDIUM & MEDIUM:- Good demand. Prices for all categories at barely steady levels, as the sale progressed the price levels were irregular with select invoices fetching firm to dearer rates. Major blenders were very selective and limited their buying compared to last week. The upcountry and local buyers were active. Exporters continued to be fairly active. PLAINERS:- Good demand with larger broken at barely steady prices. All other sorts in this category sold at firm prices. Exporters were active on the larger and select medium broken. Major blenders were very choosy and internal buyers were fairly active along with the upcountry buyers. BUYING PATTERN: - The major blenders off take was 25.10% of the total CTC leaf sold.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	202-216	165-193	138-144	130-137	118-126
Medium Brokens	204-247	161-177	144-153	135-142	130-134
Smaller Brokens	216-253	166-194	145-151	135-144	132-134
Fannings	245-270	181-202	142-159	135-142	125-134

KOLKATA SALE 15- 8th APRIL, 2025

There was good demand for the small weight of Assams on offer. Better sorts were irregular around last levels and sometimes easier. Medium sorts were irregular around last. Bulk of the Dooars were irregularly easier, closely following quality. Dust: There was good demand with Assams selling at steady rates. Buying: Local buyers on clean, well-made teas. Brighter liquoring sorts were absorbed by Western India segments. Hindustan Unilever was active in dust category. Tata Consumer Products operated on some plainer Dooars. Exporters showed limited interest on brighter liquoring bolder brokens.

SILIGURI SALE 12- 19TH MARCH, 2025

LEAF & DUST: Good demand which improved with the progress of the sale. Best/good sorts were well competed for. The remainder were irregular around last. Buying Pattern: Internal- Active. Blenders- Operated.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	362-467	362-455	315-397
Medium/ Better Medium	222-350	233-350	210-309
Common / BLF	134-210	140-222	140-198

MOMBASA SALE 13- 1ST & 2ND APRIL, 2025

This week saw the Tea Trade reflect on the past with Sale 14 being conducted in the charming outcry auction procedure. It was indeed a novel experience for newcomers, with skilled veterans reminiscent of days gone by. For seasoned Brokers, it was an opportunity to perform the art of manual tea auctioneering using the iconic auction hammer, once more. Fair general demand prevailed for the 191,938 packages (13,027,382.00 kilos) offered in the market at irregularly easier rates; 37.52% remained unsold.

CTC QUOTATIONS	BP1 – (USC/kg)	PF1 – (USC/kg)	PD – (USC/kg)	D1 – (USC/kg)
Best	240 – 296	287 – 402	265 – 312	265 – 349
Good	240 – 290	272 – 326	250 – 312	260 – 312
Good Medium	220 – 260	265 – 302	250 – 272	240 – 296
Medium (KTDA)	130 – 180	130 – 278	130 – 268	134 – 245
Medium (Plantations)	130 – 163	140 – 200	172 – 270	160 – 222
Lower Medium	120 – 156	115 – 162	119 – 200	115 – 162
Plainer	095 – 122	100 – 133	100 – 144	100 – 135